



NEWS

Trina Solar Signs Sales Agreement with the Belgian Company Invictus NV

SOLAR ENERGY NEWS CENTER

[Africa](#)

[Asia/Pacific](#)

[Europe](#)

[North America](#)

[South America](#)

[Companies](#)

[Governments/
Funding](#)

[Manufacturing](#)

[Projects](#)

[Products](#)

[Technology](#)

[Home](#)

September 12, 2008

Changzhou, China: Trina Solar Signs Sales Agreement with the Belgian Company Invictus NV

Trina Solar's subsidiary, Changzhou Trina Solar Energy Co., Ltd., has entered into a sales agreement with Invictus NV, a Belgium company (Invictus), member of the Benelux TEC-Servicegroup (former Group GACS).

Under this two year agreement starting in 2009 with predetermined prices, Trina Solar will supply Invictus with 20MW and 30MW for 2009 and 2010, respectively, with an option to purchase additional 10MW for each year.

"We look forward to continue working with Invictus, which helps to strengthen our presence in the Benelux market," stated Arturo Herrero, Trina Solar's Vice President of Sales and Marketing. "This agreement further demonstrates our success in establishing commercial relationships with leading PV system integrators in emerging solar PV markets around the globe."

Jan Van der Henst, Chief Executive Officer of Invictus stated, "We are happy to enter into this sales agreement with a well established manufacturer like Trina Solar. Trina Solar has proven itself to be among the few vertically integrated companies in the industry, and we believe this agreement will strengthen our position in the Benelux."

After signing this sales agreement, Trina Solar has now secured the sale of approximately 70 percent of its estimated 2009 production target of 450MW. Approximately 40 percent of the 450MW target has been secured with predetermined prices.

Invictus NV is a Benelux based green project development company specialized in photovoltaic installations. After the acquisition by the TEC Servicegroup (former Group GACS) in May 2008, the company evolved to a total solution provider for PV projects, enabling them to become a reliable partner

on a long term base. The present agreement provides Invictus and its customers the guarantee that the confirmed projects, for already 65 MW, will be executed according agreements.

Further details about: [Trina Solar](#)

[Companies](#)

[Governments/
Funding](#)

[Manufacturing](#)

[Projects](#)

[Products](#)

[Technology](#)

[Home](#)

© 2008 Solarbuzz, LLC. All rights reserved.