



Press Release
Friday, April 18, 2008

For Immediate Release

Suzlon secures major China orders

Pune - Suzlon Energy (Tianjin) Limited (SETL), a wholly-owned subsidiary of Suzlon Energy Limited, India, has secured orders totaling nearly 200 MW of capacity for wind farm projects in China. The orders from two major players in China's energy sector, is a significant addition to Suzlon's position in the country's growing wind energy market.

The first order from Ao Lu Jia New Energy Development Ltd., calls for the delivery of 148.5 MW of wind turbine capacity through 99 units of the S82 – 1.5 MW turbine for use in three wind farms. Deliveries for the first wind farm are scheduled for shipment during the second quarter of FY2008-09. Ao Lu Jia New Energy Development Ltd. is a Sino-Norwegian joint venture and partially owned by Norway's NBT AS. This joint venture is NBT's participation in renewable energy developments in China. NBT AS seeks to develop an extensive wind portfolio in Jilin, Heilongjiang, and Inner Mongolia provinces, with a target to build 588 MW of capacity by the end of 2010.

The following order from Beifang Longyuan (North Union) calls for the delivery of 50 MW of wind turbine capacity through 40 units of the S64 – 1.25 MW turbine, scheduled for delivery in the first quarter of FY2009-10. Beifang Longyuan is part of China's North Union Group, which develops power projects in Inner Mongolia. North Union is 100% owned by the Hua'neng Group, the largest power project developer in China. Beifang Longyuan has been involved in wind power business for more than 15 years and has rich experience in wind farm operations.

"China is an extremely important market for Suzlon. Growing from a low base, China's wind energy market has set a scorching pace towards meeting its renewable energy goals, growing at 127% in 2006-07 and setting a three-year-average of 97%.* These orders demonstrate Suzlon's strong position in the market. With our dedicated integrated manufacturing facility in Tianjin, Suzlon is poised to be a key player in this rapidly growing market," Paulo Fernando Soares – CEO, Suzlon Energy (Tianjin) Ltd. stated, commenting on the order.

China features an abundance of windy locations suitable for wind farms and predominantly moderate wind speeds. The wind market is driven by the economy's rapidly increasing need for power, and the government's aggressive renewable energy targets. An increasing gap between demand and supply provides a major opportunity for wind energy to play a key role as part of China's energy mix – providing a scalable, pollution free and sustainable solution to power the country's growth.

"China forms one of the key growth markets for our global growth story. The country has a strong stated commitment to renewable energy, and we are fully committed to growing the market and bringing the fruits of clean, sustainable wind energy to help power greater economic development in China," Andre Horbach – CEO, Suzlon Group stated.



China added 3,287 MW in wind capacity in 2007, a major increase over 2006 installations of 1,334 MW, taking the cumulative installed capacity for the market to 5,875 MW. This remarkable growth has made China the second leading wind energy market, behind the United States, comprising nearly 17% of the global market. The market is expected to continue its rapid growth, with new installations of 36,500 MW projected between 2008 and 2012, taking cumulative installed capacity to the over 42,000 MW at the end of the period.*

* BTM Consult ApS – World Market Update 2007



About Suzlon Energy Limited

Suzlon Energy Limited is one of the world's leading players in wind energy. The company has come to the fore of the business by strategically focusing on R&D, innovation, an integrated value chain, and entering into emerging and high growth markets to drive sustainable growth.

Given the truly global nature of its business, Suzlon has its Group Management Center in Amsterdam, Netherlands, has corporate offices in Pune, India. The company's global spread reflects in its projects and markets portfolio - extending across Australia, Belgium, Brazil, Canada, China, Denmark, Germany, Greece, India, Italy, Portugal, Spain, Turkey, the Netherlands, Nicaragua, and the United States.

Suzlon's R&D effort includes a highly successful practice of leveraging skill and knowledge pools in the industry and allied areas the world over. This has resulted in a R&D network located across geographies known for their leadership in the field – Suzlon today drives turbine development from India and Germany, and aerodynamics research in the Netherlands. Suzlon matches innovation with quality, with systems certified by Det Norske Veritas (DNV) to ISO 9001:2000 standards.

Suzlon is a vertically integrated wind turbine manufacturer – with manufacturing capability along the full value chain – ranging from components to complete wind turbine systems. The company has established manufacturing facilities in India, China and the United States, to support the global spread of its operations. The company currently has a combined manufacturing base of 2,700 MW of annual capacity, and is undertaking an aggressive expansion program to expand its base to 5,700 MW of capacity in FY2008-09.

The success of the company's strategy is seen in its growing market share, repeat orders, and breakthroughs into new markets. Suzlon ranked as the world's fifth leading wind turbine manufacturer with over 10.5 % of global market share in 2007. The company has ranked as the leading manufacturer in the Indian market for nine consecutive years, maintaining over 50% market share.

Suzlon's true strength is seen not only in its technology, quality and market share – but also its people. The Suzlon Group boasts one of the largest teams in the wind energy business, totaling over 13,000 people from over a dozen nationalities in operations around the world. Suzlon in its vision for future growth aims to rank among the top three wind turbine manufacturers worldwide, maximizing growth while maintaining margins to generate maximum value for all stakeholders. You can view more information on Suzlon at www.suzlon.com

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